

Level 3 Communications® Sales Internship

Are you looking for a challenging Internship that offers great hands-on experience for a career in sales as well as exposure to the inner workings of an Innovative Global Leader?

This full time, 40 hours per week, paid internship, will begin in June and end in August.

Level 3 Communications® is an international communications company, headquartered in Broomfield, CO. We are one of only six Tier 1 Internet providers in the world. Ranked as one of the most connected Internet Service Providers (ISPs), our expanding assets have solidified our position as one of the largest IP transit networks in North America and Europe

Duties and Responsibilities

- The sales intern will learn all aspects of the sales cycle.
- The sales intern will shadow experienced Level 3 sales representatives during sales calls and meetings.
- The sales intern will receive training on Level 3 products, selling techniques, and business planning.
- Interns will have regular feedback and evaluation sessions with their supervisor.
- Responsible for presentations to sales leaders

Skills and Specifications

- Excellent communication skills both verbal and written.
- Demonstrated leadership and persuasive skills, a strong work ethic, and an entrepreneurial spirit.
- Strong negotiating skills.
- They should be hardworking and willing to get the job done.
- Must have a sincere interest in exploring sales as a potential career.
- Candidates must be currently enrolled in a graduate or undergraduate business program.

Internship Information

- *Dates:* June – August , 2012
- *Location:* Vary by sales office
- *Contact:* Kimberly Kondreck – 973.937.0237 kimberly.kondreck@level3.com